Sage 100 ERP

Business Insights Dashboard*

If you are a busy manager or business owner who needs quick access to key business information in a format that is easy to read and understand, Business Insights Dashboard for Sage 100 ERP (formerly Sage ERP MAS 90 and 200) is the ideal solution. Designed to provide the data you need to make critical decisions, Business Insights Dashboard presents information in a high-level, attractive graphical format that allows you to instantly ascertain the state of your business. Flexible yet simple to use, this dashboard is displayed within the Sage 100 ERP Business Desktop and can also be accessed directly with Microsoft® Internet Explorer® or Outlook®.

This powerful tool provides timely and efficient access to accurate financial information generated from your Sage 100 ERP system. You can keep on top of critical business management information and be better prepared to thrive in today's fast-paced, highly competitive business environment.

With Business Insights Dashboard, you decide what information is the most critical to your operation. Select up to 12 key reports to include on your start page, the order in which the information appears, and how much detail is displayed.

Business Insights Dashboard gives you the information you need to make better business decisions, and it helps you conduct your day-to-day operations with higher levels of efficiency. Your customized start page delivers the data you need most, when you need it. Staying informed has never been easier!
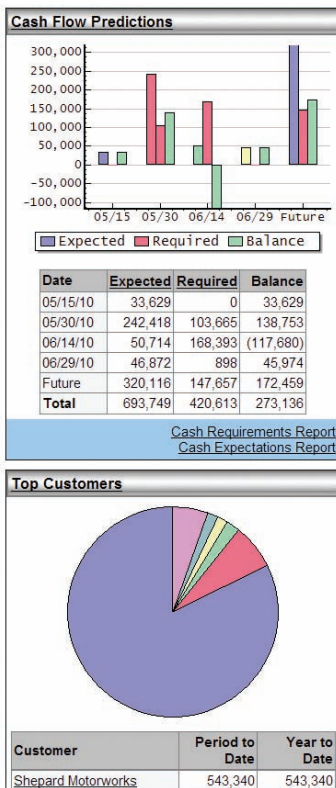
BENEFITS

Start your day with the information you need most

Keep your finger on the pulse of your business

Choose the Sage 100 ERP information you want to see on your desktop

Use hyperlinks to drill down into details

Cash Flow Predictions

Date	Expected	Required	Balance
05/15/10	33,629	0	33,629
05/30/10	242,418	103,665	138,753
06/14/10	50,714	168,393	(117,680)
06/29/10	46,872	898	45,974
Future	320,116	147,657	172,459
Total	693,749	420,613	273,136

Cash Requirements Report
Cash Expectations Report

Top Customers

Customer	Period to Date	Year to Date
Shepard Motorworks	543,340	543,340

Sales

	Period to Date	Year to Date
Sales	659,783	815,512
Cost of Goods Sold	191,815	253,203
Profit	467,968	562,309
Profit %	70.9 %	69.0 %
Number of Invoices	46	106
Open Sales Order Amount	47,406	

Customer Sales Analysis Report
Cash Receipts Report
Sales Analysis by Salesperson Report
Sales by Division

Income Statement Summary

Income	Period to Date	Year to Date
Revenue	723,767	2,164,414
Cost of Sales	366,114	998,611
Gross Profit	**357,653**	**1,165,803**
Operating Expense	222,080	895,243
Other Income & Expense	(62,770)	76,787
Income Taxes	0	67,050
Net Income	**72,803**	**280,297**

Income Statement Details
Budget Comparison - Income Statement
Profitability Ratios
Operational Efficiency Ratios
Balance Sheet Summary

*This module is compatible with Sage 100 Standard and Advanced ERP.

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REPORTS

Business Insights Dashboard features an HTML-based, customizable start page and the following key reports:

- Accounts Payable Analysis
- Accounts Receivable Analysis
- Balance Sheet Details
- Budget Comparisons
- Cash Expectations
- Cash Flow Predictions
- Cash Requirements
- Expenses
- Income and Balance Sheet
- Income Statement Details
- Key Ratios
- Purchases
- Revenue
- Sales
- Sales by Product Line
- Top Customers
- Top Items
- Top Vendors
- Work Force Statistics

You can also drill down and make inquiries into the following Sage 100 ERP reports from Business Insights Dashboard:

- Accounts Payable Analysis
- Accounts Payable Aged Invoice
- Accounts Receivable Analysis
- Accounts Receivable Aged Invoice
- Benefit Accrual
- Budget and History
- Cash Expectation
- Cash Requirements
- Customer Sales Analysis
- General Ledger Detail
- Inventory Sales Analysis
- Monthly Purchases
- Monthly Sales Recap by Product
- Sales Analysis by Salesperson
- Vendor Purchase Analysis Inquiries
- Customer
- Inventory Item
- Vendor
- Top Vendors
- Work Force Statistics

Edition

Compatible with Sage 100 Standard and Advanced ERP

Features

Customizable Start Page Configuration	A wizard makes it easy to customize your start page and select the reports you want to see. For example, variable pie chart graphs and their table elements can display sales for your top 5, 10, or 20 customers, depending on what is most appropriate for your company.
Easy Access to Information	View your information within the Sage 100 ERP Desktop or access it directly with Internet Explorer.
Extensive Drill-Down Capabilities	You have the option to drill down into selected Sage 100 ERP reports and inquiries to display additional information.
Executive-Quality Presentation	The easy-to-read information display uses a combination of visually effective text and graphics in an attractive, contemporary design.
Automatic Data Refreshing	Data is automatically refreshed through a polling process that takes place in the background. This ensures the display of up-to-date information without having to take the time and effort to manually refresh data. You have the ability to refresh when launching Business Insights Dashboard, or you may specify a time value for automatic data refreshing.

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